

# Cost of integrated chronic care for severe non-communicable diseases at district hospitals in rural Rwanda

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## ABSTRACT

**Background** Integrated clinical strategies to address non-communicable disease (NCDs) in sub-Saharan Africa have largely been directed to prevention and treatment of common conditions at primary health centres. This study examines the cost of organising integrated nurse-driven, physician-supervised chronic care for more severe NCDs at an outpatient specialty clinic associated with a district hospital in rural Rwanda. Conditions addressed included type 1 and type 2 diabetes, chronic respiratory disease, heart failure and rheumatic heart disease.

**Methods** A retrospective costing analysis was conducted from the facility perspective using data from administrative sources and the electronic medical record systems of Butaro District Hospital in rural Rwanda. We determined initial start-up and annual operating financial cost of the Butaro district advanced NCD clinic for the fiscal year 2013–2014. Per-patient annual cost by disease category was determined.

**Results** A total of US\$47 976 in fixed start-up costs was necessary to establish a new advanced NCD clinic serving a population of approximately 300 000 people (US\$0.16 per capita). The additional annual operating cost for this clinic was US\$68 975 (US\$0.23 per capita) to manage a 632-patient cohort and provide training, supervision and mentorship to primary health centres. Labour comprised 54% of total cost, followed by medications at 17%.

Diabetes mellitus had the highest annual cost per patient (US\$151), followed by heart failure (US\$104), driven primarily by medication therapy and laboratory testing.

**Conclusions** This is the first study to evaluate the costs of integrated, decentralised chronic care for some severe NCDs in rural sub-Saharan Africa. The findings show that these services may be affordable to governments even in the most constrained health systems.

## INTRODUCTION

There has been increasing recognition of the importance of interventions to address non-communicable diseases (NCDs) on the path to Universal Health Coverage.<sup>1 2</sup> There are equity and operational concerns

## Key questions

### What is already known about this topic?

- Existing costing analyses for implementation of non-communicable disease (NCD) care in highly constrained health systems have been directed to prevention of behavioural risk factors and treatment of common conditions at primary health centres or rely on modelling, leaving uncertainty.
- This study is the first to evaluate the cost of decentralised integrated nurse-driven, physician-supervised chronic care at an outpatient district-level clinic for severe NCDs in sub-Saharan Africa, such as type 1 diabetes and advanced rheumatic heart disease.

### What are the new findings?

- A total of US\$47 976 was necessary to initiate an advanced NCD clinic to serve a population of approximately 300 000 people (US\$0.16 per capita).
- The annual operating cost for the clinic was US\$68 975 (US\$0.23 per capita) to manage a 632-patient cohort, with labor and medications as the most significant drivers of cost.

### Recommendations for policy

- The cost of decentralising integrated care for complex NCDs from tertiary referral centres to first-level hospital outpatient clinics may be affordable for governments even in the most constrained health systems.

that argue for an initial focus on delivery of cost-effective interventions to address more severe conditions affecting children and young adults.<sup>1 3</sup> However, integrated clinical strategies to address NCDs in sub-Saharan Africa have largely been directed to prevention of behavioural risk factors and treatment of common conditions at primary health centres.<sup>4–10</sup>

In 2006, the Rwandan Ministry of Health (RMOH) began to work with the non-governmental organisation Inshuti Mu Buzima (IMB)/Partners In Health (PIH—Rwanda) to decentralise and integrate chronic care services for severe NCDs by developing specialised nurse-led, physician-supervised outpatient advanced NCD clinics associated with rural district hospitals.<sup>11</sup> Conditions addressed included type 1 and type 2 diabetes mellitus (DM), chronic respiratory disease (CRD), hypertension (HTN), heart failure (HF) due to advanced rheumatic and congenital heart disease, and cardiomyopathies. Nurse-provided services include simplified echocardiography, titration of diuretics, angiotensin converting enzyme inhibitors, beta-blockers, warfarin, inhaled beta-agonists, corticosteroids and insulin, and postcardiac surgical follow-up.<sup>12</sup> This 'PEN-Plus' approach, which is complementary to the existing WHO Package of Essential Noncommunicable Disease (PEN) strategy, has been shown to be an effective way to address the NCD burden for rural poor, who often are unable to reach referral centres for care.<sup>9 12–16</sup>

Data on costs of delivering care are essential for governments seeking to make investments in NCD care. Existing costing strategies for NCD implementation have often relied on modelling, leaving uncertainty due to real-world variation in prices and practice patterns.<sup>4 5</sup> Additionally, costing strategies based on management pathways for individual diseases may not reflect economies of scope through integrated delivery strategies.<sup>6</sup> The operating costs of advanced NCD clinics in Rwanda were previously estimated at US\$1.5 per capita as part of prospective planning.<sup>11</sup> However, the actual start-up costs for these advanced NCD clinics and their annual operating costs have not been previously evaluated.

This project used a microcosting approach to determine the initial start-up and annual operating financial costs of a public-sector advanced NCD clinic in the Burera district of northern Rwanda.

## METHODS

### Implementation of an integrated outpatient chronic care programme for severe NCDs at first-level hospitals

Beginning in 2006, the RMOH, supported by IMB/PIH, worked with local and international specialist physicians to train an initial cohort of nurses and establish outpatient specialty clinics for advanced NCDs in two public district hospitals (Kirehe and Rwinkwavu in Southern Kayonza: approximate combined population of about 680 000 in 2012, respectively).<sup>11 17</sup> In 2009, staff at the Southern Kayonza clinic trained nurses who went on to establish an additional clinic at Butaro Hospital in Burera district (approximate population of about 300 000 in 2012). Equipment at the Butaro NCD clinic included automated blood pressure cuffs, portable ultrasound equipment (SonoSite MicroMaxx) with a dedicated cardiac probe, point-of-care international normalised ratio (INR) machine (CoaguChek Pro II), glucometers and

haemoglobin A1c (HbA1c) equipment (SD Biosensor SD A1c Care). General hospital laboratory services were used. Available cardiac medications include furosemide, carvedilol, atenolol, lisinopril, captopril, hydrochlorothiazide, spironolactone, amlodipine, hydralazine, warfarin and aspirin; available medications for DM include insulin, metformin and glibenclamide; and available medications for CRD include beclomethasone and salbutamol inhalation therapy, and oral corticosteroids. Care was provided in the context of an integrated clinic, allowing patients to benefit from shared infrastructure, equipment, monitoring systems for visit scheduling and patient tracking, and a consistent team of providers.<sup>11</sup> RMOH and IMB/PIH partnered to fund implementation of the clinic: IMB/PIH financed the building of the clinic space and 70% of labour costs, procured clinical equipment and medications, provided social support to patients and trained local staff. The RMOH paid for the remaining labour costs as well as the cost of laboratory testing through available equipment, facility maintenance and fees, and consumables. There is an ongoing collaboration at this site, and it continues to be a training hub supporting other districts in the country.

The conditions addressed at the Butaro-district NCD clinic are severe chronic NCDs, which include HF due to cardiomyopathies, advanced rheumatic and congenital heart disease before and after cardiac surgery, severe HTN (systolic blood pressure >180 mm Hg and/or diastolic blood pressure >120 mm Hg), types 1 and 2 DM requiring insulin, and CRD requiring inhaler therapy. Patients are referred to these clinics following hospital discharge, from hospital general outpatient departments and from primary health centres.

The clinical teams at the Butaro-district NCD clinic includes two nurses, a data officer and a clerk, and are supervised periodically by a general physician based at the associated Butaro District Hospital. Nurses have received 3 years of post-secondary education (A0 level) or secondary-school vocational training in nursing (A1 level). Nurses initially received 3 months of didactic training and precepted clinical practice, with 16 days devoted to HF and echocardiography.

Once in practice, nurses at this NCD clinic divide their time between direct patient care and training, supervision and mentorship of staff at lower-level facilities (primary health centres).<sup>18</sup> Advanced NCD nurses thus support the decentralisation of more standardised care for less complex and severe conditions such as uncomplicated CRD, HTN and type 2 DM on oral therapy as part of an integrated chronic care strategy.<sup>19</sup>

After their initial training, nurses receive monthly mentorship by a cardiologist and endocrinologist during outreach visits to see complex cases and confirm diagnoses. Complete diagnostic and therapeutic protocols, which are available online, allow for nurse initiation and titration of medical therapy.<sup>11</sup> Clinical data are recorded in paper charts, which are then entered to an electronic medical record (EMR) (OpenMRS) by the data officer.

## Costing analysis

We conducted a retrospective costing analysis using data from the administrative systems and EMR of the Butaro-district NCD clinic. We assessed financial costs, rather than economic costs, during the 2014 fiscal year (FY) (1 July 2013 to 30 June 2014) by direct measurement. Each of the following sources were reviewed for relevant items, and thus provided data for the study: Butaro District Hospital Balance Sheet and PIH Rwanda NCD Program Balance Sheet for initial hospital construction and start-up costs; Butaro District Hospital Balance Sheet for the complete 2014 FY (July 2013–July 2014), Rwanda NCD FY 2014 Program Balance Sheet (July 2013–June 2014), PIH Burera District Budget, PIH and Burera District Pharmacy Invoices, and Burera District Hospital Laboratory Invoice.

Finally, programme data on patients diagnosed and treated for NCDs (including DM types 1 and 2, HTN, HF and CRD) between July 2013 and June 2014 and the EMR were reviewed and used to determine variable costs as detailed below. The FY 2014 was chosen specifically as this was the year the clinic reached a steady state of patient volume. All costs paid in Rwandan francs were converted to US dollars by using the conversion rate at the time if available. Otherwise, the median 2014 exchange rate of 674 Rwandan francs to US\$1 was used.

### Fixed costs

Fixed costs are defined as those that are independent of the number of patients treated and can be divided into one-time non-recurrent start-up costs and annualised facilities and maintenance costs. All one-time capital expenditures associated with the Butaro NCD clinic were identified. This included construction of the clinic space, purchase of clinic supplies and equipment, and baseline NCD nurse clinical training. Given that the clinic space was constructed as part of the larger hospital, a proportion of the total hospital construction cost was allotted to the NCD clinic construction based on square footage. Clinical equipment and supplies included all equipment necessary to run the NCD clinic, such as portable ultrasound (SonoSite MicroMaxx), blood pressure cuffs, point-of-care HbA1c (SD Biosensor SD A1c Care) and glucometer machines, point-of-care INR machine (CoaguChek Pro II), medical gloves and other basic medical supplies, and paper patient charts. Baseline training costs included all costs related to the initial 3-month NCD training in which two nurses were trained by one expert doctor trainer, one expert nurse trainer, two nurse trainers, one coordinator and one curriculum specialist. As a train-the-trainer initiative, limited training costs are ongoing; however, the bulk of the training cost was a one-time expense to establish a fundamental NCD knowledge base among the participating nurse trainees. For each cost, we included the actual price paid by the programme.

To determine annualised facility and maintenance costs, first shared fixed-cost categories, such as electricity,

utilities, repairs and maintenance, programmatic costs and expenses, were calculated by determining the cost for services for the entire hospital and then allotting a percentage of the total to the NCD clinic based on square footage. Otherwise, each of the data sources were reviewed line by line for relevant items to be allotted to the NCD clinic. The totals of the shared fixed-cost categories were added to the costs directly associated with the NCD clinic to determine the total fixed cost of the NCD programme, with all facilities and maintenance costs annualised.

### Variable costs

Variable costs are those that depend on patient volume and consumption. These costs include medications, laboratory tests, social support and labour.

### Medications and miscellaneous consumables

We reviewed the EMR to identify all patients for each NCD category treated at the NCD clinic during the time of the study. All medications that patients with NCD were taking during this time were extracted by disease type, including medication name, dose, frequency as well as the number of days on the medication. The unit cost for medication was obtained from pharmacy invoices. The unit cost per medication was multiplied by the frequency and total days on the medication to determine the total cost per medication for the FY. The total medication cost was determined for NCD-specific medications only and did not include therapies related to HIV or oncology. These were summed to determine the total medication cost. Shared consumables for the entire clinic were estimated based on quarterly supply orders; disease-specific consumables were similarly extracted and included ultrasound gel for cardiac ultrasound (patients with HF) and peak flow meters (patients with CRD).

### Laboratory tests

Given that laboratory data were not routinely entered into the electronic medical record until 2015, we extracted the number and type of laboratory testing by disease type during 2015. The ratio of each test per patient for 2015 was determined, then multiplied by the number of patients in each disease type enrolled in the clinic during the 2014 FY (1 July 2013 to 30 June 2014) to more accurately estimate the number of laboratory tests performed during our period of interest. The cost per each laboratory test was extracted from the district laboratory invoice and then multiplied by the number of tests to determine total annual cost per laboratory test. All laboratory tests were summed for a total annual laboratory cost.

For point-of-care testing such as INR, glucose and HbA1c, the number of tests was similarly estimated as above. The number of tests was then multiplied by the sum of the cost of the cartridge and testing strip to estimate the total cost of point of care laboratory tests. This provided an estimated annual cost based on actual practice.



### Social support

Given high loss-to-follow-up rates in low-income countries, social support was included as it is often necessary to ensure successful patient care. Relevant costs included transportation to and from the clinic and food packages. All relevant social support costs from the PIH NCD budgets were totalled for the year.

### Labour

We identified all paid staff supporting the NCD programme, including cashiers, an archivist, plumbers, data managers, drivers, laboratory technicians, electricians, physicians, pharmacist, nurses and cleaning staff. The annual salary for each position was assessed and then multiplied by the percentage of time dedicated to the NCD clinic. The cost of the visiting consultants, the cardiologist and endocrinologist, including allowances for transportation and accommodation was determined and included in the total labour cost. Although volunteer labour is occasionally provided by visiting doctors, volunteer labour was not included in this analysis. It is important to note that the nurses spent around 50% of their time on training, mentoring and supervising staff at lower-level facilities, and not on direct patient care. Since only 50% of their time is spent providing clinical care at the district-level NCD clinic, only 50% of their total salary is included in the labour cost.

### Disease-specific cost per patient

The number of patients per disease type, including DM, HTN, HF and CRD, and number of visits in the fiscal year were determined. Severity for each disease type was determined based on first clinic visit in the study period. The total cost of laboratory and medications per disease type was determined as detailed above, and then divided by the total number of patients in each disease category to determine a per-patient cost for each of the four disease categories. Cost of consumables specific to a particular disease type, such as consultant fees for DM and HF, and disease-specific consumables (eg, peak flow meters) was totalled and divided by the number in that disease category. Otherwise, all shared consumables were divided by total number of patients with NCD. All other costs, including the annualised facilities and maintenance cost, labour cost and social support cost, were divided by the number of total patients with NCD. Only 50% of the cost of the nurses' total labour was attributed to disease-specific costs per patient. All components were summed to determine the annual cost per patient per disease type.

### Patient and public involvement

Patients were not involved in this study.

## RESULTS

We determined that the start-up cost of the NCD clinic to support initial implementation was US\$47 976 (US\$0.16 per capita). Costs included construction of the clinic space, baseline training, and purchase of clinic

**Table 1** Non-communicable disease clinic start-up costs

| Cost component                                      | Total cost (US\$) |
|---|-------------------|
| Construction of NCD clinic                          | 12 633            |
| Baseline NCD training                               | 10 824            |
| Training cost per nurse                             | 5412              |
| Transportation                                      | 500               |
| Accommodation                                       | 1071              |
| Food  | 3000              |
| Training materials                                  | 330               |
| Trainer fees  | 466               |
| Communication fees                                  | 45                |
| Clinic equipment and supplies                       | 24 519            |
| Furniture   | 1495              |
| BP cuff, patient scale, peak flow meter, glucometer | 476               |
| Ultrasound equipment*                               | 19 500            |
| INR machine†  | 490               |
| HbA1c POC machine‡                                  | 275               |
| Computers/printer                                   | 1471              |
| Charts/office supplies                              | 812               |
| Butaro NCD start-up cost                            | 47 976            |

\*Cardiac ultrasound purchased was SonoSite MicroMaxx (SonoSite, Bothell, Washington, USA) portable ultrasound machine (US\$15 500) with 5–1 MHz and 8–4 MHz probes for adult and paediatric studies (US\$3000). Price of 6000 denotes price of hand-held Lumify Ultrasound system (Phillips, Cambridge, Massachusetts, USA).

†INR machine used Is Coagucheck Pro II (Roche Diagnostics, Indianapolis, Indiana, USA).

‡Point-of-care HbA1c machine is SD A1c Care (SD BIOSENSOR, Gyeonggi-do, Republic of Korea).

BP, blood pressure; HbA1c, haemoglobin A1c; INR, international normalised ratio; NCD, non-communicable disease; POC, point of care.

equipment and supplies. Details regarding initial start-up cost are shown in [table 1](#).

The annual operating cost of the NCD clinic was determined to be US\$68 975 (US\$0.23 per capita). Operating costs are detailed in [table 2](#). Between July 2013 and June 2014, 632 patients with NCD were seen at the Butaro NCD clinic; 91 were newly enrolled. The cohort was majority female (66.7%). The mean age was 51 years, with 8.5% paediatric (age <18 years). Among adults, the average body mass index was 22.8 kg/m<sup>2</sup>.

Labour and medications were the most significant cost drivers for the programme. Labour was the largest cost driver, comprising 54% of the total cost, followed by medications at 17%, and facilities and maintenance cost at 12%. Laboratory testing, training and miscellaneous consumables combined costs accounted for 10% of the total cost. Laboratory costs were 6% of the total costs, with a total cost of US\$4500. Unit cost of medication and laboratory tests are summarised in online supplemental

**Table 2** Operating costs for the non-communicable disease clinic across all categories for fiscal year 2013–2014

| Cost category                       | Cost (US\$) | % Effort | Proportion of total cost (%) |
|-------------------------------------|-------------|----------|------------------------------|
| Labour                              | 36 980.08   |          | 54                           |
| Staff                               | 31 923.70   |          |                              |
| Archivist                           | 148.05      | 5        |                              |
| Cashier                             | 236.89      | 8        |                              |
| Billing officer                     | 148.05      | 5        |                              |
| Data officer                        | 3626.10     | 1        |                              |
| Electrician                         | 65.80       | 2        |                              |
| Laboratory technician               | 461.54      | 20       |                              |
| Pharmacist                          | 1395.85     | 20       |                              |
| Physician                           | 4193.62     | 30       |                              |
| Nurse (A0 level)                    | 10 419.56   | 50       |                              |
| Nurse (A1 level)                    | 6935.13     | 50       |                              |
| Plumber                             | 52.37       | 2        |                              |
| Social worker                       | 1085.68     | 30       |                              |
| Stock manager                       | 360.10      | 5        |                              |
| Cleaning cooperative                | 2794.96     | 4        |                              |
| Supervising consultants             | 5056.38     | 5        |                              |
| Medications                         | 11 420.17   |          | 17                           |
| Facility and maintenance*           | 8528.36     |          | 12                           |
| Social services†                    | 5786.35     |          | 8                            |
| Transportation                      | 2077.15     |          |                              |
| Food packages                       | 3709.20     |          |                              |
| Laboratory testing                  | 4496.53     |          | 6                            |
| Miscellaneous consumables           | 1315.88     |          | 2                            |
| NCD refresher training (two nurses) | 447.73      |          | 1                            |
| Total annual operating costs        | 68 975.10   |          | 100                          |

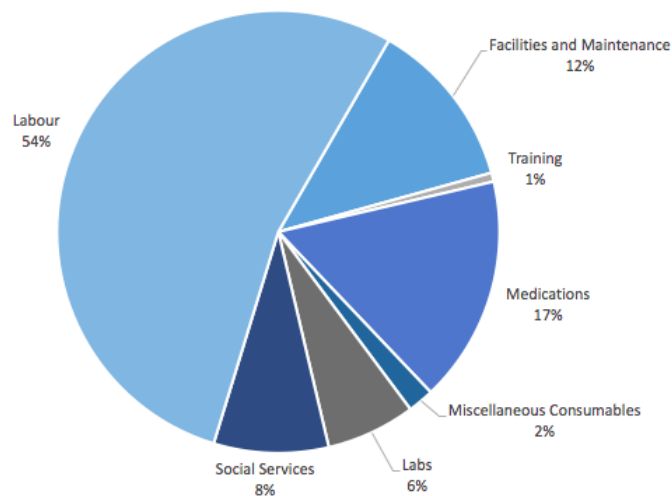
A0-level nurses have received 3 years of post-secondary education; A1-level nurses have received secondary-school vocational training in nursing.

\*Facility and maintenance cost includes sewage, electricity, plumbing, equipment maintenance and repair, security, landscaping, cleaning, office supplies, communications fees, taxes and bank fees.

†During the study period, 27.2% of patients received social services (16.1% transportation support, 11.1% food packages). NCD, non-communicable disease.

table 1. The proportions of cost by category are displayed in figure 1.

In terms of per-patient costing, DM had the highest annual cost per patient at US\$151, which was largely driven by its medication cost, which was US\$58 per patient per year (table 3). Nearly half of patients with diabetes

**Figure 1** Total annual programme operating costs for the non-communicable disease clinic by category.

were on insulin therapy. HF had the second highest cost per patient at US\$104, which was driven by medication cost (US\$18 per patient per year), and, similar to DM, increased laboratory testing and higher operating cost due to consultant fees. Annual disease-specific cost per patient as well as components of the cost are detailed in table 3.

## DISCUSSION

This study is the first to evaluate the start-up and annual operating financial costs for a ‘PEN-Plus’ clinic at a rural public sector district hospital in Rwanda. Using a microcosting methodology, this study provides needed information representative of real-world integrated care for severe NCDs in a resource-restricted setting. The start-up costs of this advanced clinic, including training, equipment and supplies, could be estimated to be as low as US\$24 000 if there were already available space, furniture, general ultrasound and laboratory devices for chemistries, including HbA1c testing. Start-up costs could be as high as an estimated US\$60 000 if none of these elements were available initially and purchase of a point-of-care electrolyte machine for laboratory evaluation was needed.

Quality services for severe chronic NCDs such as type 1 diabetes and advanced rheumatic heart disease are largely restricted to major referral centres in sub-Saharan Africa.<sup>20 21</sup> Over the past decade, through a strategy we have described as ‘PEN-Plus’, the RMOH, with support from IMB/PIH, has worked to decentralise chronic care for these conditions to rural district-hospital outpatient clinics in an integrated fashion.<sup>11 22</sup> In an attempt to increase access and reduce costs, this service delivery model relied on specially trained nurses working in the public system to deliver care normally provided only by specialised physicians at urban centres. Quality was reinforced through supportive supervision by local generalist physicians and visiting cardiologists and

endocrinologists. We previously have demonstrated the feasibility and validity of nurse-performed diagnosis and management of such complex conditions as type 1 DM and HF.<sup>11–13 23</sup> These results now support the affordability of this approach and will be useful considerations in the advocacy for implementation of such models in similar settings.

It is important to note that training start-up costs in this clinic were relatively low per nurse (US\$5412) because of the availability of a previously established training facility for didactics and precepted clinical experiences at another site in the country. The start-up costs for training the very first cohort of nurses in the country and establishing a training facility were higher as they required more time of specialists such as cardiologists and endocrinologists who had skills in echocardiography, HF and insulin management. These costs are not described here.

The annual operating costs of the clinic to manage 632 patients and provide training, mentorship and supervision to health centres were found to be US\$69 000 per year, including full-time staff, supervising physicians, social assistance, facilities and maintenance, medications and laboratory testing, and continuous professional education. The largest component of these costs were fixed costs in labour (54%) and facilities and maintenance (12%). Nurses and generalist physician salaries comprised almost 70% of the labour costs. Therefore, per-patient costs in the 'PEN-Plus' clinics were likely to be significantly lower than the costs of providing the

same services through more highly paid specialist physicians at tertiary referral centres assuming productivity was similar.<sup>24</sup> Per-patient costs could be further reduced if patient volumes increased.

This study is limited by the perspective of the analysis; it was performed from the perspective of the health system, not the patient. The study does not reflect, for example, indirect medical costs such as transportation for those who did not receive social services, or non-medical costs such as lost wages to attend the clinic. We calculated costs in 2014 exchange-rate US dollars and did not adjust for purchasing power parity. Labour and other non-tradable costs may be different in other countries. Additionally, this study looked only at outpatient costs, but did not capture the cost of hospitalisations. Salaries of volunteer practitioners that aided in training and start-up are not quantified. Turnover in nurses will require higher annual costs for repeat baseline training. Based on global burden of disease estimates of the prevalence of moderate to severe HF, our service coverage is estimated at 63%–90% in our catchment area.<sup>25</sup> It may be possible to increase patient volume with active case finding in the community, which could change the per-capita cost. This study focused on a single centre in Rwanda.

## CONCLUSION

The results from this study provide important evidence for public sector planners in low-income countries as

**Table 3** Annual cost per patient by disease subcategory (n=632)

| Disease subgroup             | Number of patients | Mean number of visits* | NCD medication cost (US\$) | Disease-specific consumables (US\$) | Shared consumables (US\$) | Laboratories (US\$) | Operating cost (US\$)† | Total per-patient cost (US\$) |
|------------------------------|--------------------|------------------------|----------------------------|-------------------------------------|---------------------------|---------------------|------------------------|-------------------------------|
| Diabetes mellitus            | 91                 | 6.5                    | 57.60                      | 0                                   | 2.03                      | 15.89               | 75.80                  | 151.32                        |
| On Insulin                   | 44                 |                        |                            |                                     |                           |                     |                        |                               |
| Congestive heart failure     | 204                | 5.3                    | 18.09                      | 0.09                                | 2.03                      | 8.45                | 75.80                  | 104.47                        |
| None/unknown                 | 71                 |                        |                            |                                     |                           |                     |                        |                               |
| NYHA I–II                    | 65                 |                        |                            |                                     |                           |                     |                        |                               |
| NYHA III–IV                  | 68                 |                        |                            |                                     |                           |                     |                        |                               |
| Chronic respiratory disease  | 114                | 3                      | 8.51                       | 0.09                                | 2.03                      | 0                   | 58.66                  | 69.30                         |
| None/unknown                 | 72                 |                        |                            |                                     |                           |                     |                        |                               |
| Mild intermittent/persistent | 22                 |                        |                            |                                     |                           |                     |                        |                               |
| Moderate–severe persistent   | 20                 |                        |                            |                                     |                           |                     |                        |                               |
| Hypertension                 | 223                | 2.7                    | 6.80                       | 0                                   | 2.03                      | 5.95                | 58.66                  | 73.44                         |
| None/unknown                 | 76                 |                        |                            |                                     |                           |                     |                        |                               |
| Stage I–II                   | 134                |                        |                            |                                     |                           |                     |                        |                               |
| Stage III–IV                 | 13                 |                        |                            |                                     |                           |                     |                        |                               |
| <b>Total</b>                 | <b>632</b>         |                        |                            |                                     |                           |                     |                        |                               |

\*Per fiscal year of 2014.

†Operating cost excluding medication cost, consumables and laboratories. Consultant cost only applied to patients with congestive heart failure and type 2 diabetes mellitus.

NCD, non-communicable disease; NYHA, New York Heart Association.

they expand services on the path to Universal Health Coverage. An initial target to achieve high levels of service availability for severe chronic NCDs at first-level hospitals has several advantages. First, this 'PEN-Plus' strategy addresses equity concerns by targeting severe conditions and increasing access to the rural poor through decentralisation of quality care previously available only at urban referral centres. Second, the budget impact of this strategy is relatively low both in terms of start-up and operational costs. Third, this strategy provides a foundation of leadership and expertise necessary to further decentralise and integrate care for more common and less severe NCDs such as uncomplicated HTN, asthma and non-insulin-dependent DM to primary health centres through the WHO PEN approach.

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